

Headquarters U.S. Air Force

Integrity - Service - Excellence

Professional Acquisition Support Services (PASS) Industry Day



24 January 2006

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Purpose

- **Review the Professional Acquisition Support Services (PASS) acquisition**
- **Review Government's intentions**
- **Provide Q & A**



Acquisition Strategy

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- **100% Small Business (SB) Set-Aside**
 - **Indefinite Delivery/Indefinite Quantity (IDIQ) contract**
 - **Four to Six awards**
 - **Five (5) year period of performance**
- **NAICS Code 541710 Research and Development (R&D) in Physical, Engineering and Life Sciences with a size standard of 500 employees (Electronic R&D)**
- **Program Ceiling \$960M**
- **No Cross-Teaming**
- **RFP to include three (3) actual Task Orders (TO)**
 - **Performance Based**
 - **Contractor-proposed labor categories and rates**
 - **At least one task order for 5 year period**



Scope of Work

- **PASS requirements to focus on**
 - **Acquisition Support**
 - **Financial Management**
 - **Contracting**
 - **Administrative and Human Resource**
 - **Non-Technical**

- **Engineering services to be acquired through separate contract - Engineering and Technology Acquisition Support Services (ETASS)**
 - **Realignment of engineering capabilities to support overall ESC mission**
 - **Technical Engineering Support to Programs**



Requirements Separation

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MITRE

Technical
Strategic Planner
Trusted Agent
System of Systems
Engineering
Enterprise Engineering
SW Architecture Eng
Long term, big picture
Context & Oversight
Pre-Milestone Decisions
Functional
Accountability
Independent Technical
Advisor
Develop SE Processes
Trends Analysis
Technical Evaluations

ETASS

Technical
Tactical
Systems Engineering Mgt
Short term resolution
Sustainment
“Ilities” Engineering
(planning)
Capabilities Integration
Purely Engineering & Technical
COTS Integration
ERP Approach to Business
Systems
Consistent Engineering
Approach
Engineering Work-plan
EVMS Requirements
Implement SE Processes
Process Compliance
Risk and Traceability
Product Performance

PASS

Non technical
Program/Project support
- Risk and Traceability
- ERP Approach to Bus
Sys
- “Ilities” Eng
(implement)
- Short Term
Resolutions
- EVMS Requirements
- Technical Evaluations
(cost & schedule)
Budget/finance support
Business Case Analysis
Resource management
Administrative Support
Training

Separation of Requirements continues to be a chal



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MITRE

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Strategic Planner

Trusted Agent

System of Systems
Engineering

Enterprise Engineering

SW Architecture Eng

Long term, big picture

Context & Oversight

Pre-Milestone Decisions

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Develop SE Processes

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“Ilities” Engineering
(planning)

Capabilities Integration

Purely Engineering & Technical

COTS Integration

ERP Approach to Business
Systems

Consistent Engineering
Approach

Engineering Work-plan

EVMS Requirements

Implement SE Processes

Process Compliance

Risk and Traceability

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PASS

Non technical

Program/Project support

- Risk and Traceability

- ERP Approach to Bus
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- “Ilities” Eng
(implement)

- Short Term
Resolutions

- EVMS Requirements

- Technical Evaluations
(cost & schedule)

Budget/finance support

Business Case Analysis

Resource management

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Separation of Requirements continues to be a chal



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Acquisition Strategy

Proposed Contract Construct

- **Basic Contract for 1 year with Four 1 year options**
- **Task Orders defined at Wing and Functional level**
- **Task Order awards are to be competed among pool of IDIQ contractors**
- **Incentivize contractors at task order level through CPARS**
- **Performance Based Contracting**
- **Contractors propose labor categories and rates at Task Order competition**



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Task Orders (TOs)

- **Initial TO's**
 - **Competed along with IDIQ Contracts**
 - **Awarded with IDIQ Contracts**
- **Follow-on TO's**
 - **Competed among IDIQ Contract Holders**
 - **Fair Opportunities Act Competitions**
 - **Staggered competitions with multiple TO competitions going on at the same time**
- **Tight competition schedule to ensure no lapse in A&AS support**
 - **Attempt to have all TOs in place 31 Dec 06**



Submission of Labor Rates

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- **Initial Submission of Rates**
 - **All rates proposed with the initial TO's will be added to the IDIQ Contract if awarded**
 - **Rates will include:**
 - **Labor Category**
 - **Description of qualifications for the Labor Category**
 - **Pricing for all years**
- **Additional Rates**
- **On and off campus rates**
 - **Price rates for both**
 - **Price rates for both for all years**



A&AS Way Ahead

- **Readdress how we do business today**
 - **Not solely a low cost proposal**
 - **Innovative ideas, capabilities, BEST VALUE**
 - **Contractors will be expected to perform based on proposals**
 - **New paradigm shift!**
- **Future significant fiscal constraints within A&AS budgets**
 - **Will drive cuts to current A&AS application**
 - **Start in '07 and may be as significant as 25%**
 - **A need to Build Organic resources**
 - **Realign how we currently do business**



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Criteria Challenges

- **Government to Define TO Requirements**
- **Govt will not define labor categories**
- **Govt will not define qualifications for positions**
- **Govt will not provide current resource levels**

- **Challenge**
 - **Task orders to define tasks**
 - **Contractor to propose capabilities to meet needs**
 - **Knowledge and expertise - accurate capabilities**
 - **Right kind of resources to accomplish task**

- **BEST VALUE AWARDS**



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Q & A



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Scheduled One on One Sessions

24 Jan 06 Conference Center HAFB

0930-0955	Quantech
1000-1025	PE Systems
1030-1055	CDO Technologies
1100-1125	Gryphon Technologies
1130-1155	Sumaria Systems
1230-1255	Specpro
1300-1325	Gemini Industries
1330-1355	Pragmatics Inc
1400-1425	Oasis Systems
1430-1455	Advancia
1500-1525	Symvionics

25 Jan 06 Renaissance Hotel

0930-0955	Paloma Systems
1000-1025	Irus Group
1030-1055	ANSYA
1100-1125	MaraTech Eng Srvs
1130-1155	Odyssey Systems
1230-1255	Comparative Mgmt
1300-1325	P3I



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PASS Contractor Man-year Equivalent (CME) Breakout by Labor Category

PASS CAPABILITY	%
Budget/Finance	14.17%
Administrative	11.39%
Intel Specialist	1.43%
Contracting	1.67%
Information Technology	13.13%
Program Planning/Project Management	49.37%
Security - Physical	2.44%
Analyst	0.68%
Training	0.23%
System Security	0.34%
Information Management	0.70%
SC - non IT	0.58%
XP Acquisition Support	3.72%
Field Call Support	0.17%
TOTAL	100.00%